



THE VIRTUES OF COMBINING LOCALLY MANAGED STORAGE WITH IRODS

Mark Pastor
Director, Archive Solutions

Quantum.

Quantum: Storage for Demanding Workflows



Who Quantum Is

A leading expert in highly scalable storage and data protection focused on the most demanding workflow challenges

What We Do

Enable customers to capture, share and preserve digital assets over their entire lifecycle, creating new opportunities to maximize data's business value

Quantum's Scale-Out Storage Portfolio



StorNext
Advanced Data Management



WORKFLOW STORAGE



FLASH & HYBRID FLASH STORAGE



OBJECT STORAGE



CLOUD STORAGE INTEGRATION



TAPE STORAGE

CUSTOMER CHALLENGES

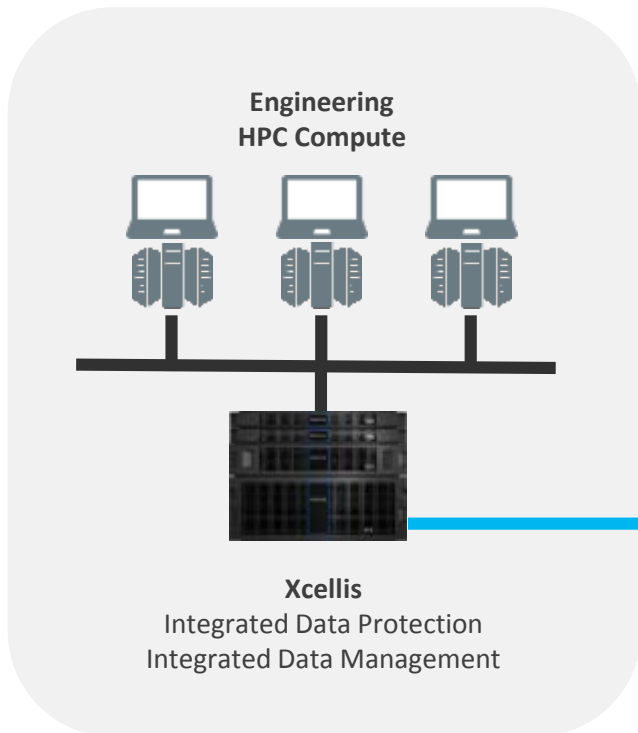
Customers' business needs increasingly centered on capturing, sharing, protecting, and maximizing value of their data



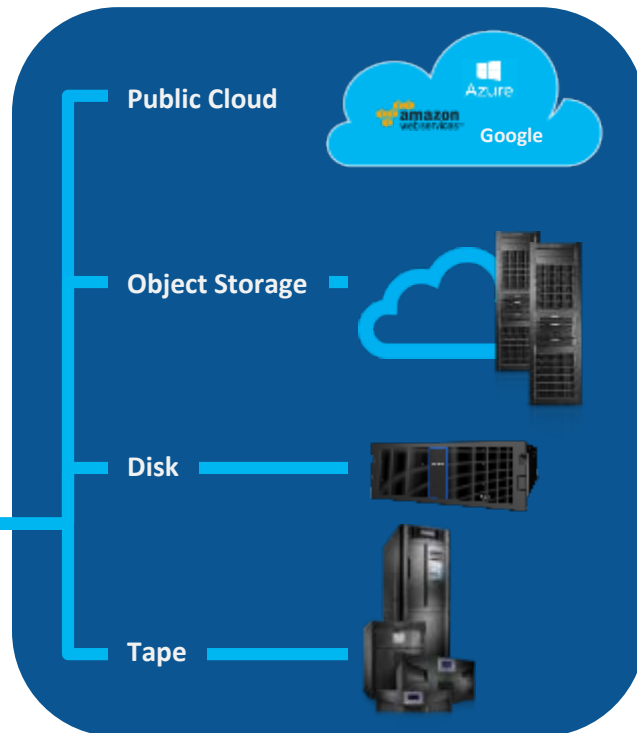
QUANTUM SOLUTIONS

Quantum offers unique and compelling combination of high performance, low cost, and shared access across multiple storage tiers

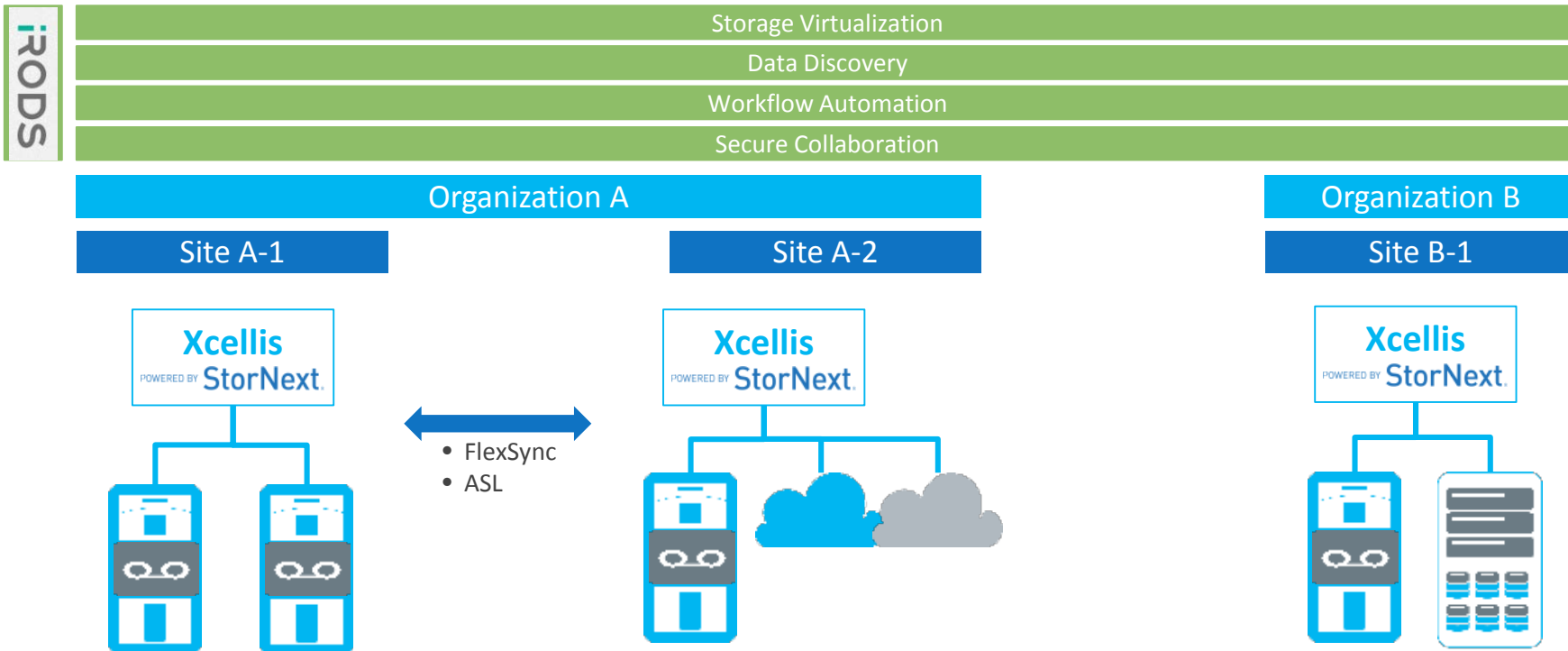
Performance Workload



Low Cost Capacity

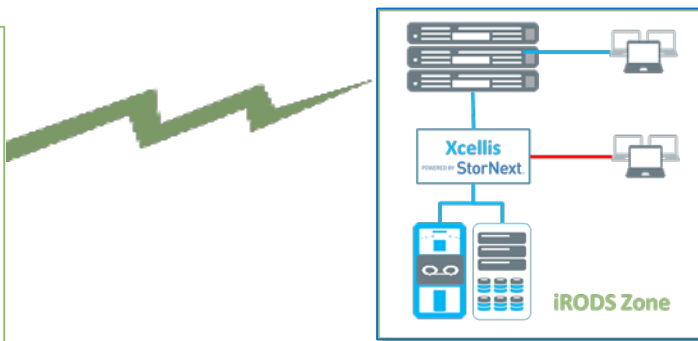
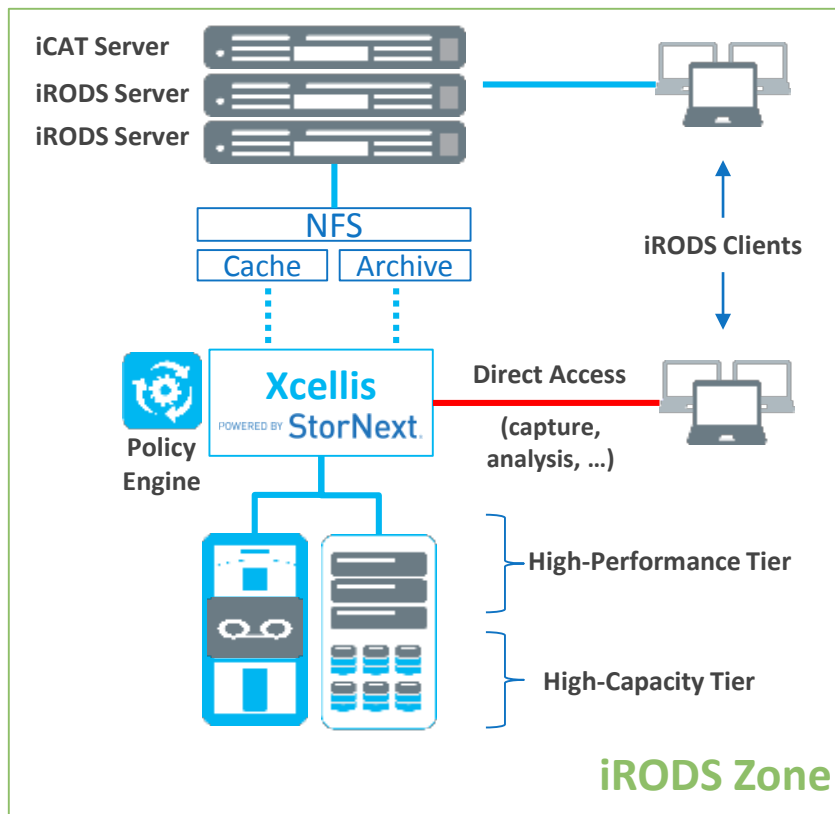


Xcellis High Performance and Integration Complements iRODS Data Services Environments



- ▶ Optimizes performance and storage cost for local workflows
- ▶ Federates storage tiers into a single namespace
 - Cloud, tape, disk, ...
- ▶ Maintains access and visibility to all retained data for local workflow
- ▶ Leverages local policies to capitalize on the benefits of each storage resource type (e.g. performance, cost, ...)
- ▶ Can present multiple name spaces
- ▶ Provides file, block and object access with broad connectivity options
 - NFS, SMB, IB, iSCSI, FC, S3

Xcellis as an iRODS Resource



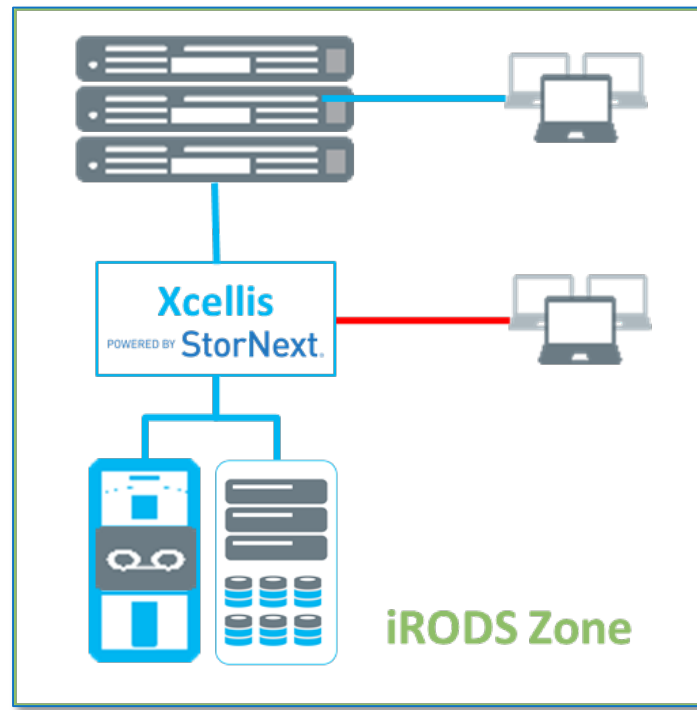
Xcellis

- ▶ Cache and/or Archive resource class, including Direct Access
- ▶ Transparent policy-based tiering to tape (and object/cloud)

Key Considerations for Xcellis with iRODS



- ▶ Need high performance for
 - Data capture, Analysis
- ▶ Need ease of integration for multiple storage tiers
 - Capture, Analysis, Protection, Active Archive
- ▶ Need tape integration
 - Lowest cost storage



Questions?

Thank you!

Quantum[®]